# **Comparative Annuity Reports**

Your guide to comparing data about Single Premium Immediate Annuity programs

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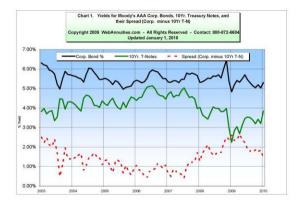
#### SUMMARY OF IMMEDIATE ANNUITY PAYOUTS

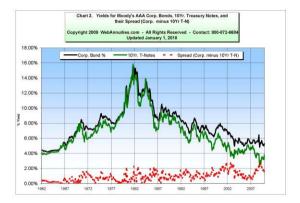
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| Period (Term)<br>Certain Only | Average  | <u>Highest</u> | Single Life<br><u>Only</u> | Average | <u>Highest</u> | Single Life with<br><u>10-Years Certain</u> | Average | <u>Highest</u> |
|-------------------------------|----------|----------------|----------------------------|---------|----------------|---|---------|----------------|
| 5-Year Pd. Cert.              | \$ 1,697 | \$ 1,730       | Male Age 60                | \$ 562  | \$ 589         | Male Age 60                                 | \$ 550  | \$ 574         |
| 10-Year Pd. Cert              | \$ 940   | \$ 960         | Fem. Age 60                | \$ 526  | \$ 549         | Fem. Age 60                                 | \$ 520  | \$ 543         |
| 15-Year Pd. Cert.             | \$ 701   | \$ 722         | Male Age 65                | \$ 627  | \$ 655         | Male Age 65                                 | \$ 604  | \$ 626         |
| 20-Year Pd. Cert.             | \$ 588   | \$ 608         | Fem. Age 65                | \$ 580  | \$ 602         | Fem. Age 65                                 | \$ 567  | \$ 583         |
| 25-Year Pd. Cert.             | \$ 525   | \$ 553         | Male Age 70                | \$ 711  | \$ 749         | Male Age 70                                 | \$ 664  | \$ 690         |
| 30-Year Pd. Cert.             | \$ 485   | \$ 516         | Fem. Age 70                | \$ 649  | \$ 676         | Fem. Age 70                                 | \$ 623  | \$ 644         |
|                               |          |                | Male Age 75                | \$ 832  | \$ 889         | Male Age 75                                 | \$ 735  | \$ 765         |
|                               |          |                | Fem. Age 75                | \$ 756  | \$ 790         | Fem. Age 75                                 | \$ 697  | \$ 719         |

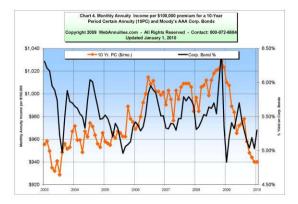
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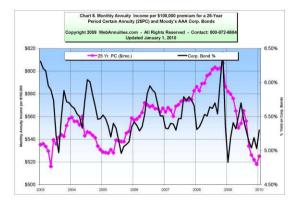
Comparative Annuity Report Data on SPIA annuities are quoted monthly in Kiplinger's Retirement Report.

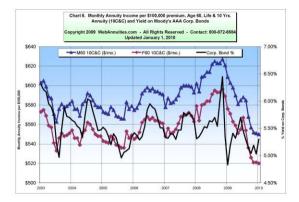


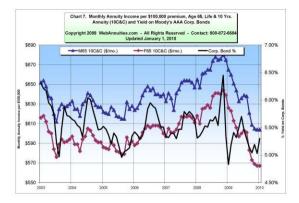




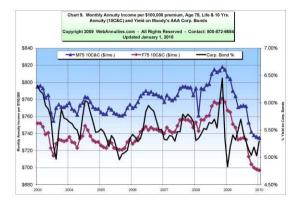












#### SPIA (Single Premium Immediate Annuity) 5-Year and 10-Year Period Certain Only COMPARATIVE ANNUITY REPORT January 2010 Copyright 2010 WebAnnuities.com, Inc. All rights reserved.

SPIAs pay a guaranteed income amount on a regular basis. To speak with an annuity expert about SPIAs call toll-free (866) 866-1999 (9-5 eastern)

|    | SPIA 5-Year Period Certain only<br>Monthly per \$100,000 premium<br>Sorted Alphabetically |         |  | SPIA 5-Year Period Certain only<br>Monthly per \$100,000 premium<br>Sorted by Payout |                              |         |  |  |  |
|----|---|---------|--|--|------------------------------|---------|--|--|--|
|    | Company/Program   | Payout  |  |  | Company/Program              | Payout  |  |  |  |
| 1  | Allianz Life Ins Co of N.A.   | \$1,683 |  | 1  | Jackson National Life        | N/A     |  |  |  |
| 2  | American National Ins Co  | \$1,681 |  | 2  | Midland National             | \$1,730 |  |  |  |
| 3  | Genworth Financial  | \$1,690 |  | 3  | Presidential Life Ins Co     | \$1,719 |  |  |  |
| 4  | Integrity Life Insurance  | \$1,680 |  | 4  | New York Life                | \$1,717 |  |  |  |
| 5  | Jackson National Life   | N/A     |  | 5  | Penn Mutual                  | \$1,709 |  |  |  |
| 6  | Lincoln Benefit Life Company  | \$1,700 |  | 6  | North American               | \$1,704 |  |  |  |
| 7  | MetLife Investors   | \$1,691 |  | 7  | Lincoln Benefit Life Company | \$1,700 |  |  |  |
| 8  | Midland National  | \$1,730 |  | 8  | MetLife Investors            | \$1,691 |  |  |  |
| 9  | New York Life   | \$1,717 |  | 9  | Genworth Financial           | \$1,690 |  |  |  |
| 10 | North American  | \$1,704 |  | 10   | Allianz Life Ins Co of N.A.  | \$1,683 |  |  |  |
| 11 | Penn Mutual   | \$1,709 |  | 11   | American National Ins Co     | \$1,681 |  |  |  |
| 12 | Presidential Life Ins Co  | \$1,719 |  | 12   | Integrity Life Insurance     | \$1,680 |  |  |  |
| 13 | United of Omaha   | \$1,657 |  | 13   | United of Omaha              | \$1,657 |  |  |  |
|    | Average   | \$1,697 |  |  | Average                      | \$1,697 |  |  |  |

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|    | SPIA 10-Year Period Certain on<br>Monthly per \$100,000 premium<br>Sorted Alphabetically |        |    | SPIA 10-Year Period Certain or<br>Monthly per \$100,000 premiun<br>Sorted by Payout | -      |
|----|--|--------|----|---|--------|
|    | Company/Program  | Payout |    | Company/Program   | Payout |
| 1  | Allianz Life Ins Co of N.A.  | \$935  | 1  | Penn Mutual   | \$960  |
| 2  | American National Ins Co   | \$924  | 2  | Genworth Financial  | \$950  |
| 3  | Genworth Financial   | \$950  | 3  | Integrity Life Insurance  | \$948  |
| 4  | Integrity Life Insurance   | \$948  | 4  | Presidential Life Ins Co  | \$946  |
| 5  | Jackson National Life  | \$939  | 5  | North American  | \$944  |
| 6  | Lincoln Benefit Life Company   | \$937  | 6  | Jackson National Life   | \$939  |
| 7  | MetLife Investors  | \$933  | 7  | Lincoln Benefit Life Company  | \$937  |
| 8  | Midland National   | \$937  | 8  | Midland National  | \$937  |
| 9  | New York Life  | \$934  | 9  | Allianz Life Ins Co of N.A.   | \$935  |
| 10 | North American   | \$944  | 10 | New York Life   | \$934  |
| 11 | Penn Mutual  | \$960  | 11 | MetLife Investors   | \$933  |
| 12 | Presidential Life Ins Co   | \$946  | 12 | United of Omaha   | \$927  |
| 13 | United of Omaha  | \$927  | 13 | American National Ins Co  | \$924  |
|    | Average  | \$940  |    | Average   | \$940  |

## SPIA (Single Premium Immediate Annuity) 15-Year and 20-Year Period Certain Only COMPARATIVE ANNUITY REPORT January 2010 Copyright 2010 WebAnnuities.com, Inc. All rights reserved.

|    | SPIA 15-Year Period Certain only<br>Monthly per \$100,000 premium<br>Sorted Alphabetically |        |    | SPIA 15-Year Period Certain only<br>Monthly per \$100,000 premium<br>Sorted by Payout |        |  |  |  |
|----|--|--------|----|---|--------|--|--|--|
|    | Company/Program  | Payout |    | Company/Program   | Payout |  |  |  |
| 1  | Allianz Life Ins Co of N.A.  | \$706  | 1  | Penn Mutual   | \$722  |  |  |  |
| 2  | American National Ins Co   | \$700  | 2  | Genworth Financial  | \$715  |  |  |  |
| 3  | Genworth Financial   | \$715  | 3  | Integrity Life Insurance  | \$709  |  |  |  |
| 4  | Integrity Life Insurance   | \$709  | 4  | MetLife Investors   | \$708  |  |  |  |
| 5  | Jackson National Life  | \$706  | 5  | Presidential Life Ins Co  | \$708  |  |  |  |
| 6  | Lincoln Benefit Life Company   | \$699  | 6  | Allianz Life Ins Co of N.A.   | \$706  |  |  |  |
| 7  | MetLife Investors  | \$708  | 7  | Jackson National Life   | \$706  |  |  |  |
| 8  | Midland National   | \$686  | 8  | American National Ins Co  | \$700  |  |  |  |
| 9  | New York Life  | \$666  | 9  | Lincoln Benefit Life Company  | \$699  |  |  |  |
| 10 | North American   | \$692  | 10 | United of Omaha   | \$693  |  |  |  |
| 11 | Penn Mutual  | \$722  | 11 | North American  | \$692  |  |  |  |
| 12 | Presidential Life Ins Co   | \$708  | 12 | Midland National  | \$686  |  |  |  |
| 13 | United of Omaha  | \$693  | 13 | New York Life   | \$666  |  |  |  |
|    | Average  | \$701  |    | Average   | \$701  |  |  |  |

|    | SPIA 20-Year Period Certain on<br>Monthly per \$100,000 premium<br>Sorted Alphabetically |        |    | SPIA 20-Year Period Certain or<br>Monthly per \$100,000 premiun<br>Sorted by Payout | -      |
|----|--|--------|----|---|--------|
|    | Company/Program  | Payout |    | Company/Program   | Payout |
| 1  | Allianz Life Ins Co of N.A.  | \$604  | 1  | Jackson National Life   | \$608  |
| 2  | American National Ins Co   | \$601  | 2  | Allianz Life Ins Co of N.A.   | \$604  |
| 3  | Genworth Financial   | \$598  | 3  | Penn Mutual   | \$602  |
| 4  | Integrity Life Insurance   | \$594  | 4  | American National Ins Co  | \$601  |
| 5  | Jackson National Life  | \$608  | 5  | Genworth Financial  | \$598  |
| 6  | Lincoln Benefit Life Company   | \$575  | 6  | Presidential Life Ins Co  | \$598  |
| 7  | MetLife Investors  | \$595  | 7  | MetLife Investors   | \$595  |
| 8  | Midland National   | \$577  | 8  | Integrity Life Insurance  | \$594  |
| 9  | New York Life  | \$536  | 9  | North American  | \$582  |
| 10 | North American   | \$582  | 10 | United of Omaha   | \$579  |
| 11 | Penn Mutual  | \$602  | 11 | Midland National  | \$577  |
| 12 | Presidential Life Ins Co   | \$598  | 12 | Lincoln Benefit Life Company  | \$575  |
| 13 | United of Omaha  | \$579  | 13 | New York Life   | \$536  |
|    | Average  | \$588  |    | New York Life   | \$536  |

#### SPIA (Single Premium Immediate Annuity) 25-Year and 30-Year Period Certain Only COMPARATIVE ANNUITY REPORT January 2010 Copyright 2010 WebAnnuities.com, Inc. All rights reserved.

|    | SPIA 25-Year Period Certain only<br>Monthly per \$100,000 premium<br>Sorted Alphabetically |        |    | SPIA 25-Year Period Certain only<br>Monthly per \$100,000 premium<br>Sorted by Payout |        |  |  |  |
|----|--|--------|----|---|--------|--|--|--|
|    | Company/Program  | Payout |    | Company/Program   | Payout |  |  |  |
| 1  | Allianz Life Ins Co of N.A.  | \$553  | 1  | Midland National  | NA     |  |  |  |
| 2  | American National Ins Co   | \$536  | 2  | North American  | NA     |  |  |  |
| 3  | Genworth Financial   | \$532  | 3  | United of Omaha   | NA     |  |  |  |
| 4  | Integrity Life Insurance   | \$532  | 4  | Allianz Life Ins Co of N.A.   | \$553  |  |  |  |
| 5  | Jackson National Life  | \$536  | 5  | Presidential Life Ins Co  | \$537  |  |  |  |
| 6  | Lincoln Benefit Life Company   | \$501  | 6  | American National Ins Co  | \$536  |  |  |  |
| 7  | MetLife Investors  | \$529  | 7  | Jackson National Life   | \$536  |  |  |  |
| 8  | Midland National   | NA     | 8  | Penn Mutual   | \$534  |  |  |  |
| 9  | New York Life  | \$463  | 9  | Genworth Financial  | \$532  |  |  |  |
| 10 | North American   | NA     | 10 | Integrity Life Insurance  | \$532  |  |  |  |
| 11 | Penn Mutual  | \$534  | 11 | MetLife Investors   | \$529  |  |  |  |
| 12 | Presidential Life Ins Co   | \$537  | 12 | Lincoln Benefit Life Company  | \$501  |  |  |  |
| 13 | United of Omaha  | NA     | 13 | New York Life   | \$463  |  |  |  |
|    | Average  | \$525  |    | Average   | \$525  |  |  |  |

|    | SPIA 30-Year Period Certain on<br>Monthly per \$100,000 premium<br>Sorted Alphabetically |        |    | SPIA 30-Year Period Certain or<br>Monthly per \$100,000 premiun<br>Sorted by Payout | -      |
|----|--|--------|----|---|--------|
|    | Company/Program  | Payout |    | Company/Program   | Payout |
| 1  | Allianz Life Ins Co of N.A.  | \$516  | 1  | Midland National  | NA     |
| 2  | American National Ins Co   | \$496  | 2  | North American  | NA     |
| 3  | Genworth Financial   | \$492  | 3  | United of Omaha   | NA     |
| 4  | Integrity Life Insurance   | \$497  | 4  | Allianz Life Ins Co of N.A.   | \$516  |
| 5  | Jackson National Life  | \$490  | 5  | Presidential Life Ins Co  | \$499  |
| 6  | Lincoln Benefit Life Company   | \$457  | 6  | Integrity Life Insurance  | \$497  |
| 7  | MetLife Investors  | \$488  | 7  | American National Ins Co  | \$496  |
| 8  | Midland National   | NA     | 8  | Penn Mutual   | \$494  |
| 9  | New York Life  | \$418  | 9  | Genworth Financial  | \$492  |
| 10 | North American   | NA     | 10 | Jackson National Life   | \$490  |
| 11 | Penn Mutual  | \$494  | 11 | MetLife Investors   | \$488  |
| 12 | Presidential Life Ins Co   | \$499  | 12 | Lincoln Benefit Life Company  | \$457  |
| 13 | United of Omaha  | NA     | 13 | New York Life   | \$418  |
|    | Average  | \$485  |    | Average   | \$485  |

## SPIA (Single Premium Immediate Annuity) Age 60 - Male - Life Only & Life with 10-Year Certain COMPARATIVE ANNUITY REPORT January 2010 Copyright 2010 WebAnnuities.com, Inc. All rights reserved.

|    | SPIA Age 60 - MALE<br>Single Life with No Beneficiary<br>Monthly per \$100,000 premium<br>Sorted Alphabetically |        |   |    | SPIA Age 60 - MALE<br>Single Life with No Beneficiary<br>Monthly per \$100,000 premium<br>Sorted by Payout |        |
|----|---|--------|---|----|--|--------|
|    | Company/Program   | Payout | . |    | Company/Program  | Payout |
| 1  | Allianz Life Ins Co of N.A.   | \$585  |   | 1  | Presidential Life Ins Co   | \$589  |
| 2  | American National Ins Co  | \$568  |   | 2  | Allianz Life Ins Co of N.A.  | \$585  |
| 3  | Genworth Financial  | \$572  |   | 3  | Jackson National Life  | \$574  |
| 4  | Integrity Life Insurance  | \$550  |   | 4  | Penn Mutual  | \$574  |
| 5  | Jackson National Life   | \$574  |   | 5  | Genworth Financial   | \$572  |
| 6  | Lincoln Benefit Life Company  | \$552  |   | 6  | American National Ins Co   | \$568  |
| 7  | MetLife Investors   | \$562  |   | 7  | MetLife Investors  | \$562  |
| 8  | Midland National  | \$533  |   | 8  | United of Omaha  | \$561  |
| 9  | New York Life   | \$549  |   | 9  | Lincoln Benefit Life Company   | \$552  |
| 10 | North American  | \$539  |   | 10 | Integrity Life Insurance   | \$550  |
| 11 | Penn Mutual   | \$574  |   | 11 | New York Life  | \$549  |
| 12 | Presidential Life Ins Co  | \$589  |   | 12 | North American   | \$539  |
| 13 | United of Omaha   | \$561  |   | 13 | Midland National   | \$533  |
|    | Average   | \$562  |   |    | Average  | \$562  |

|    | SPIA Age 60 - MALE<br>Single Life with 10 Years Certain<br>Monthly per \$100,000 premium<br>Sorted Alphabetically |        |    | SPIA Age 60 - MALE<br>Single Life with 10 Years Certai<br>Monthly per \$100,000 premiun<br>Sorted by Payout |        |
|----|---|--------|----|---|--------|
|    | Company/Program   | Payout |    | Company/Program   | Payout |
| 1  | Allianz Life Ins Co of N.A.   | \$572  | 1  | Presidential Life Ins Co  | \$574  |
| 2  | American National Ins Co  | \$556  | 2  | Allianz Life Ins Co of N.A.   | \$572  |
| 3  | Genworth Financial  | \$561  | 3  | Penn Mutual   | \$562  |
| 4  | Integrity Life Insurance  | \$546  | 4  | Genworth Financial  | \$561  |
| 5  | Jackson National Life   | \$561  | 5  | Jackson National Life   | \$561  |
| 6  | Lincoln Benefit Life Company  | \$534  | 6  | American National Ins Co  | \$556  |
| 7  | MetLife Investors   | \$550  | 7  | MetLife Investors   | \$550  |
| 8  | Midland National  | \$522  | 8  | United of Omaha   | \$547  |
| 9  | New York Life   | \$536  | 9  | Integrity Life Insurance  | \$546  |
| 10 | North American  | \$528  | 10 | New York Life   | \$536  |
| 11 | Penn Mutual   | \$562  | 11 | Lincoln Benefit Life Company  | \$534  |
| 12 | Presidential Life Ins Co  | \$574  | 12 | North American  | \$528  |
| 13 | United of Omaha   | \$547  | 13 | Midland National  | \$522  |
|    | Average   | \$550  |    | Average   | \$550  |

## SPIA (Single Premium Immediate Annuity) Age 60 - Female - Life Only & Life with 10-Year Certain COMPARATIVE ANNUITY REPORT January 2010 Copyright 2010 WebAnnuities.com, Inc. All rights reserved.

|    | SPIA Age 60 - FEMALE<br>Single Life with No Beneficiary<br>Monthly per \$100,000 premium<br>Sorted Alphabetically |        |       | SPIA Age 60 - FEMALE<br>Single Life with No Beneficiar<br>Monthly per \$100,000 premiun<br>Sorted by Payout | •      |
|----|---|--------|-------|---|--------|
|    | Company/Program   | Payout |       | Company/Program   | Payout |
| 1  | Allianz Life Ins Co of N.A.   | \$549  | <br>1 | Allianz Life Ins Co of N.A.   | \$549  |
| 2  | American National Ins Co  | \$532  | 2     | Presidential Life Ins Co  | \$549  |
| 3  | Genworth Financial  | \$541  | 3     | Genworth Financial  | \$541  |
| 4  | Integrity Life Insurance  | \$523  | 4     | Penn Mutual   | \$539  |
| 5  | Jackson National Life   | \$536  | 5     | MetLife Investors   | \$538  |
| 6  | Lincoln Benefit Life Company  | \$515  | 6     | Jackson National Life   | \$536  |
| 7  | MetLife Investors   | \$538  | 7     | American National Ins Co  | \$532  |
| 8  | Midland National  | \$493  | 8     | Integrity Life Insurance  | \$523  |
| 9  | New York Life   | \$506  | 9     | United of Omaha   | \$520  |
| 10 | North American  | \$498  | 10    | Lincoln Benefit Life Company  | \$515  |
| 11 | Penn Mutual   | \$539  | 11    | New York Life   | \$506  |
| 12 | Presidential Life Ins Co  | \$549  | 12    | North American  | \$498  |
| 13 | United of Omaha   | \$520  | 13    | Midland National  | \$493  |
|    | Average   | \$526  |       | Average   | \$526  |

|    | SPIA Age 60 - FEMALE<br>Single Life with 10 Years Certain<br>Monthly per \$100,000 premium<br>Sorted Alphabetically |        |    | SPIA Age 60 - FEMALE<br>Single Life with 10 Years Certa<br>Monthly per \$100,000 premiun<br>Sorted by Payout |        |
|----|---|--------|----|--|--------|
|    | Company/Program   | Payout |    | Company/Program  | Payout |
| 1  | Allianz Life Ins Co of N.A.   | \$543  | 1  | Allianz Life Ins Co of N.A.  | \$543  |
| 2  | American National Ins Co  | \$526  | 2  | Presidential Life Ins Co   | \$541  |
| 3  | Genworth Financial  | \$535  | 3  | Genworth Financial   | \$535  |
| 4  | Integrity Life Insurance  | \$523  | 4  | Penn Mutual  | \$532  |
| 5  | Jackson National Life   | \$529  | 5  | MetLife Investors  | \$530  |
| 6  | Lincoln Benefit Life Company  | \$503  | 6  | Jackson National Life  | \$529  |
| 7  | MetLife Investors   | \$530  | 7  | American National Ins Co   | \$526  |
| 8  | Midland National  | \$487  | 8  | Integrity Life Insurance   | \$523  |
| 9  | New York Life   | \$502  | 9  | United of Omaha  | \$513  |
| 10 | North American  | \$492  | 10 | Lincoln Benefit Life Company   | \$503  |
| 11 | Penn Mutual   | \$532  | 11 | New York Life  | \$502  |
| 12 | Presidential Life Ins Co  | \$541  | 12 | North American   | \$492  |
| 13 | United of Omaha   | \$513  | 13 | Midland National   | \$487  |
|    | Average   | \$520  |    | Average  | \$520  |

## SPIA (Single Premium Immediate Annuity) Age 65 - Male - Life Only & Life with 10-Year Certain COMPARATIVE ANNUITY REPORT January 2010 Copyright 2010 WebAnnuities.com, Inc. All rights reserved.

|    | SPIA Age 65 - MALE<br>Single Life with No Beneficiary<br>Monthly per \$100,000 premium<br>Sorted Alphabetically |        |       | SPIA Age 65 - MALE<br>Single Life with No Beneficiary<br>Monthly per \$100,000 premiun<br>Sorted by Payout |        |
|----|---|--------|-------|--|--------|
|    | Company/Program   | Payout |       | Company/Program  | Payout |
| 1  | Allianz Life Ins Co of N.A.   | \$642  | <br>1 | Presidential Life Ins Co   | \$655  |
| 2  | American National Ins Co  | \$631  | 2     | United of Omaha  | \$645  |
| 3  | Genworth Financial  | \$633  | 3     | Allianz Life Ins Co of N.A.  | \$642  |
| 4  | Integrity Life Insurance  | \$607  | 4     | Jackson National Life  | \$642  |
| 5  | Jackson National Life   | \$642  | 5     | Penn Mutual  | \$636  |
| 6  | Lincoln Benefit Life Company  | \$614  | 6     | Genworth Financial   | \$633  |
| 7  | MetLife Investors   | \$627  | 7     | American National Ins Co   | \$631  |
| 8  | Midland National  | \$607  | 8     | MetLife Investors  | \$627  |
| 9  | New York Life   | \$603  | 9     | Lincoln Benefit Life Company   | \$614  |
| 10 | North American  | \$613  | 10    | North American   | \$613  |
| 11 | Penn Mutual   | \$636  | 11    | Integrity Life Insurance   | \$607  |
| 12 | Presidential Life Ins Co  | \$655  | 12    | Midland National   | \$607  |
| 13 | United of Omaha   | \$645  | 13    | New York Life  | \$603  |
|    | Average   | \$627  |       | Average  | \$627  |

|    | SPIA Age 65 - MALE<br>Single Life with 10 Years Certain<br>Monthly per \$100,000 premium<br>Sorted Alphabetically |        |    | SPIA Age 65 - MALE<br>Single Life with 10 Years Certa<br>Monthly per \$100,000 premiur<br>Sorted by Payout |        |
|----|---|--------|----|--|--------|
|    | Company/Program   | Payout |    | Company/Program  | Payout |
| 1  | Allianz Life Ins Co of N.A.   | \$614  | 1  | Presidential Life Ins Co   | \$626  |
| 2  | American National Ins Co  | \$607  | 2  | Jackson National Life  | \$617  |
| 3  | Genworth Financial  | \$614  | 3  | United of Omaha  | \$616  |
| 4  | Integrity Life Insurance  | \$595  | 4  | Allianz Life Ins Co of N.A.  | \$614  |
| 5  | Jackson National Life   | \$617  | 5  | Genworth Financial   | \$614  |
| 6  | Lincoln Benefit Life Company  | \$585  | 6  | Penn Mutual  | \$612  |
| 7  | MetLife Investors   | \$602  | 7  | American National Ins Co   | \$607  |
| 8  | Midland National  | \$584  | 8  | MetLife Investors  | \$602  |
| 9  | New York Life   | \$585  | 9  | Integrity Life Insurance   | \$595  |
| 10 | North American  | \$589  | 10 | North American   | \$589  |
| 11 | Penn Mutual   | \$612  | 11 | Lincoln Benefit Life Company   | \$585  |
| 12 | Presidential Life Ins Co  | \$626  | 12 | New York Life  | \$585  |
| 13 | United of Omaha   | \$616  | 13 | Midland National   | \$584  |
|    | Average   | \$604  |    | Average  | \$604  |

## SPIA (Single Premium Immediate Annuity) Age 65 - Female - Life Only & Life with 10-Year Certain COMPARATIVE ANNUITY REPORT January 2010 Copyright 2010 WebAnnuities.com, Inc. All rights reserved.

|    | SPIA Age 65 - FEMALE<br>Single Life with No Beneficiary<br>Monthly per \$100,000 premium<br>Sorted Alphabetically |        |  | SPIA Age 65 - FEMALE<br>Single Life with No Beneficiary<br>Monthly per \$100,000 premium<br>Sorted by Payout |                              |        |  |  |
|----|---|--------|--|--|------------------------------|--------|--|--|
|    | Company/Program   | Payout |  |  | Company/Program              | Payout |  |  |
| 1  | Allianz Life Ins Co of N.A.   | \$597  |  | 1  | Presidential Life Ins Co     | \$602  |  |  |
| 2  | American National Ins Co  | \$583  |  | 2  | Allianz Life Ins Co of N.A.  | \$597  |  |  |
| 3  | Genworth Financial  | \$592  |  | 3  | Genworth Financial           | \$592  |  |  |
| 4  | Integrity Life Insurance  | \$572  |  | 4  | Jackson National Life        | \$591  |  |  |
| 5  | Jackson National Life   | \$591  |  | 5  | MetLife Investors            | \$591  |  |  |
| 6  | Lincoln Benefit Life Company  | \$566  |  | 6  | United of Omaha              | \$590  |  |  |
| 7  | MetLife Investors   | \$591  |  | 7  | Penn Mutual                  | \$588  |  |  |
| 8  | Midland National  | \$553  |  | 8  | American National Ins Co     | \$583  |  |  |
| 9  | New York Life   | \$554  |  | 9  | Integrity Life Insurance     | \$572  |  |  |
| 10 | North American  | \$559  |  | 10   | Lincoln Benefit Life Company | \$566  |  |  |
| 11 | Penn Mutual   | \$588  |  | 11   | North American               | \$559  |  |  |
| 12 | Presidential Life Ins Co  | \$602  |  | 12   | New York Life                | \$554  |  |  |
| 13 | United of Omaha   | \$590  |  | 13   | Midland National             | \$553  |  |  |
|    | Average   | \$580  |  |  | Average                      | \$580  |  |  |

|    | SPIA Age 65 - FEMALE<br>Single Life with 10 Years Certain<br>Monthly per \$100,000 premium<br>Sorted Alphabetically |        |    | SPIA Age 65 - FEMALE<br>Single Life with 10 Years Certai<br>Monthly per \$100,000 premium<br>Sorted by Payout |        |
|----|---|--------|----|---|--------|
|    | Company/Program   | Payout |    | Company/Program   | Payout |
| 1  | Allianz Life Ins Co of N.A.   | \$583  | 1  | Presidential Life Ins Co  | \$586  |
| 2  | American National Ins Co  | \$571  | 2  | Allianz Life Ins Co of N.A.   | \$583  |
| 3  | Genworth Financial  | \$580  | 3  | Genworth Financial  | \$580  |
| 4  | Integrity Life Insurance  | \$567  | 4  | Jackson National Life   | \$578  |
| 5  | Jackson National Life   | \$578  | 5  | MetLife Investors   | \$575  |
| 6  | Lincoln Benefit Life Company  | \$547  | 6  | Penn Mutual   | \$575  |
| 7  | MetLife Investors   | \$575  | 7  | United of Omaha   | \$575  |
| 8  | Midland National  | \$541  | 8  | American National Ins Co  | \$571  |
| 9  | New York Life   | \$548  | 9  | Integrity Life Insurance  | \$567  |
| 10 | North American  | \$547  | 10 | New York Life   | \$548  |
| 11 | Penn Mutual   | \$575  | 11 | Lincoln Benefit Life Company  | \$547  |
| 12 | Presidential Life Ins Co  | \$586  | 12 | North American  | \$547  |
| 13 | United of Omaha   | \$575  | 13 | Midland National  | \$541  |
|    | Average   | \$567  |    | Average   | \$567  |

## SPIA (Single Premium Immediate Annuity) Age 70 - Male - Life Only & Life with 10-Year Certain COMPARATIVE ANNUITY REPORT January 2010 Copyright 2010 WebAnnuities.com, Inc. All rights reserved.

|    | SPIA Age 70 - MALE<br>Single Life with No Beneficiary<br>Monthly per \$100,000 premium<br>Sorted Alphabetically |        |    | SPIA Age 70 - MALE<br>Single Life with No Beneficiary<br>Monthly per \$100,000 premiun<br>Sorted by Payout | •      |
|----|---|--------|----|--|--------|
|    | Company/Program   | Payout |    | Company/Program  | Payout |
| 1  | Allianz Life Ins Co of N.A.   | \$725  | 1  | Presidential Life Ins Co   | \$749  |
| 2  | American National Ins Co  | \$720  | 2  | United of Omaha  | \$738  |
| 3  | Genworth Financial  | \$720  | 3  | Penn Mutual  | \$726  |
| 4  | Integrity Life Insurance  | \$691  | 4  | Allianz Life Ins Co of N.A.  | \$725  |
| 5  | Jackson National Life   | \$714  | 5  | American National Ins Co   | \$720  |
| 6  | Lincoln Benefit Life Company  | \$694  | 6  | Genworth Financial   | \$720  |
| 7  | MetLife Investors   | \$720  | 7  | MetLife Investors  | \$720  |
| 8  | Midland National  | \$684  | 8  | Jackson National Life  | \$714  |
| 9  | New York Life   | \$677  | 9  | Lincoln Benefit Life Company   | \$694  |
| 10 | North American  | \$691  | 10 | Integrity Life Insurance   | \$691  |
| 11 | Penn Mutual   | \$726  | 11 | North American   | \$691  |
| 12 | Presidential Life Ins Co  | \$749  | 12 | Midland National   | \$684  |
| 13 | United of Omaha   | \$738  | 13 | New York Life  | \$677  |
|    | Average   | \$711  |    | Average  | \$711  |

|    | SPIA Age 70 - MALE<br>Single Life with 10 Years Certain<br>Monthly per \$100,000 premium<br>Sorted Alphabetically |        |    | SPIA Age 70 - MALE<br>Single Life with 10 Years Certai<br>Monthly per \$100,000 premiun<br>Sorted by Payout |        |
|----|---|--------|----|---|--------|
|    | Company/Program   | Payout |    | Company/Program   | Payout |
| 1  | Allianz Life Ins Co of N.A.   | \$668  | 1  | Presidential Life Ins Co  | \$690  |
| 2  | American National Ins Co  | \$670  | 2  | Genworth Financial  | \$681  |
| 3  | Genworth Financial  | \$681  | 3  | Penn Mutual   | \$678  |
| 4  | Integrity Life Insurance  | \$659  | 4  | United of Omaha   | \$677  |
| 5  | Jackson National Life   | \$665  | 5  | American National Ins Co  | \$670  |
| 6  | Lincoln Benefit Life Company  | \$644  | 6  | MetLife Investors   | \$669  |
| 7  | MetLife Investors   | \$669  | 7  | Allianz Life Ins Co of N.A.   | \$668  |
| 8  | Midland National  | \$636  | 8  | Jackson National Life   | \$665  |
| 9  | New York Life   | \$649  | 9  | Integrity Life Insurance  | \$659  |
| 10 | North American  | \$642  | 10 | New York Life   | \$649  |
| 11 | Penn Mutual   | \$678  | 11 | Lincoln Benefit Life Company  | \$644  |
| 12 | Presidential Life Ins Co  | \$690  | 12 | North American  | \$642  |
| 13 | United of Omaha   | \$677  | 13 | Midland National  | \$636  |
|    | Average   | \$664  |    | Average   | \$664  |

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|    | SPIA Age 70 - FEMALE<br>Single Life with No Beneficiary<br>Monthly per \$100,000 premium<br>Sorted Alphabetically |        |        | SPIA Age 70 - FEMALE<br>Single Life with No Beneficiar<br>Monthly per \$100,000 premiun<br>Sorted by Payout |        |
|----|---|--------|--------|---|--------|
|    | Company/Program   | Payout |        | Company/Program   | Payout |
| 1  | Allianz Life Ins Co of N.A.   | \$663  | <br>1  | Presidential Life Ins Co  | \$676  |
| 2  | American National Ins Co  | \$657  | <br>2  | MetLife Investors   | \$668  |
| 3  | Genworth Financial  | \$663  | <br>3  | United of Omaha   | \$666  |
| 4  | Integrity Life Insurance  | \$642  | <br>4  | Allianz Life Ins Co of N.A.   | \$663  |
| 5  | Jackson National Life   | \$648  | <br>5  | Genworth Financial  | \$663  |
| 6  | Lincoln Benefit Life Company  | \$631  | <br>6  | Penn Mutual   | \$662  |
| 7  | MetLife Investors   | \$668  | <br>7  | American National Ins Co  | \$657  |
| 8  | Midland National  | \$614  | <br>8  | Jackson National Life   | \$648  |
| 9  | New York Life   | \$622  | <br>9  | Integrity Life Insurance  | \$642  |
| 10 | North American  | \$621  | <br>10 | Lincoln Benefit Life Company  | \$631  |
| 11 | Penn Mutual   | \$662  | <br>11 | New York Life   | \$622  |
| 12 | Presidential Life Ins Co  | \$676  | 12     | North American  | \$621  |
| 13 | United of Omaha   | \$666  | 13     | Midland National  | \$614  |
|    | Average   | \$649  |        | Average   | \$649  |

|    | SPIA Age 70 - FEMALE<br>Single Life with 10 Years Certain<br>Monthly per \$100,000 premium<br>Sorted Alphabetically |        |    | SPIA Age 70 - FEMALE<br>Single Life with 10 Years Certai<br>Monthly per \$100,000 premiun<br>Sorted by Payout |        |
|----|---|--------|----|---|--------|
|    | Company/Program   | Payout |    | Company/Program   | Payout |
| 1  | Allianz Life Ins Co of N.A.   | \$635  | 1  | Presidential Life Ins Co  | \$644  |
| 2  | American National Ins Co  | \$630  | 2  | Genworth Financial  | \$640  |
| 3  | Genworth Financial  | \$640  | 3  | Penn Mutual   | \$638  |
| 4  | Integrity Life Insurance  | \$627  | 4  | MetLife Investors   | \$637  |
| 5  | Jackson National Life   | \$623  | 5  | Allianz Life Ins Co of N.A.   | \$635  |
| 6  | Lincoln Benefit Life Company  | \$600  | 6  | United of Omaha   | \$635  |
| 7  | MetLife Investors   | \$637  | 7  | American National Ins Co  | \$630  |
| 8  | Midland National  | \$589  | 8  | Integrity Life Insurance  | \$627  |
| 9  | New York Life   | \$608  | 9  | Jackson National Life   | \$623  |
| 10 | North American  | \$596  | 10 | New York Life   | \$608  |
| 11 | Penn Mutual   | \$638  | 11 | Lincoln Benefit Life Company  | \$600  |
| 12 | Presidential Life Ins Co  | \$644  | 12 | North American  | \$596  |
| 13 | United of Omaha   | \$635  | 13 | Midland National  | \$589  |
|    | Average   | \$623  |    | Average   | \$623  |

## SPIA (Single Premium Immediate Annuity) Age 75 - Male - Life Only & Life with 10-Year Certain COMPARATIVE ANNUITY REPORT January 2010 Copyright 2010 WebAnnuities.com, Inc. All rights reserved.

|    | SPIA Age 75 - MALE<br>Single Life with No Beneficiary<br>Monthly per \$100,000 premium<br>Sorted Alphabetically |        |   |   | SPIA Age 75 - MALE<br>Single Life with No Beneficiary<br>Monthly per \$100,000 premium<br>Sorted by Payout |        |
|----|---|--------|---|---|--|--------|
|    | Company/Program   | Payout |   |   | Company/Program  | Payout |
| 1  | Allianz Life Ins Co of N.A.   | \$846  |   | 1 | Presidential Life Ins Co   | \$889  |
| 2  | American National Ins Co  | \$846  |   | 2 | United of Omaha  | \$859  |
| 3  | Genworth Financial  | \$841  |   | 3 | MetLife Investors  | \$856  |
| 4  | Integrity Life Insurance  | \$809  |   | 4 | Allianz Life Ins Co of N.A.  | \$846  |
| 5  | Jackson National Life   | \$823  |   | 5 | American National Ins Co   | \$846  |
| 6  | Lincoln Benefit Life Company  | \$800  |   | 6 | Penn Mutual  | \$846  |
| 7  | MetLife Investors   | \$856  |   | 7 | Genworth Financial   | \$841  |
| 8  | Midland National  | \$806  |   | 8 | Jackson National Life  | \$823  |
| 9  | New York Life   | \$784  |   | 9 | North American   | \$815  |
| 10 | North American  | \$815  | 1 | 0 | Integrity Life Insurance   | \$809  |
| 11 | Penn Mutual   | \$846  | 1 | 1 | Midland National   | \$806  |
| 12 | Presidential Life Ins Co  | \$889  | 1 | 2 | Lincoln Benefit Life Company   | \$800  |
| 13 | United of Omaha   | \$859  | 1 | 3 | New York Life  | \$784  |
|    | Average   | \$832  |   |   | Average  | \$832  |

|    | SPIA Age 75 - MALE<br>Single Life with 10 Years Certain<br>Monthly per \$100,000 premium<br>Sorted Alphabetically |        |    | SPIA Age 75 - MALE<br>Single Life with 10 Years Certa<br>Monthly per \$100,000 premiun<br>Sorted by Payout |        |
|----|---|--------|----|--|--------|
|    | Company/Program   | Payout |    | Company/Program  | Payout |
| 1  | Allianz Life Ins Co of N.A.   | \$731  | 1  | Presidential Life Ins Co   | \$765  |
| 2  | American National Ins Co  | \$744  | 2  | Genworth Financial   | \$758  |
| 3  | Genworth Financial  | \$758  | 3  | Penn Mutual  | \$751  |
| 4  | Integrity Life Insurance  | \$737  | 4  | MetLife Investors  | \$746  |
| 5  | Jackson National Life   | \$724  | 5  | American National Ins Co   | \$744  |
| 6  | Lincoln Benefit Life Company  | \$714  | 6  | United of Omaha  | \$740  |
| 7  | MetLife Investors   | \$746  | 7  | Integrity Life Insurance   | \$737  |
| 8  | Midland National  | \$705  | 8  | Allianz Life Ins Co of N.A.  | \$731  |
| 9  | New York Life   | \$730  | 9  | New York Life  | \$730  |
| 10 | North American  | \$713  | 10 | Jackson National Life  | \$724  |
| 11 | Penn Mutual   | \$751  | 11 | Lincoln Benefit Life Company   | \$714  |
| 12 | Presidential Life Ins Co  | \$765  | 12 | North American   | \$713  |
| 13 | United of Omaha   | \$740  | 13 | Midland National   | \$705  |
|    | Average   | \$735  |    | Average  | \$735  |

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|    | SPIA Age 75 - FEMALE<br>Single Life with No Beneficiary<br>Monthly per \$100,000 premium<br>Sorted Alphabetically |        |       | SPIA Age 75 - FEMALE<br>Single Life with No Beneficiary<br>Monthly per \$100,000 premiun<br>Sorted by Payout |        |
|----|---|--------|-------|--|--------|
|    | Company/Program   | Payout |       | Company/Program  | Payout |
| 1  | Allianz Life Ins Co of N.A.   | \$769  | <br>1 | Presidential Life Ins Co   | \$790  |
| 2  | American National Ins Co  | \$769  | 2     | MetLife Investors  | \$787  |
| 3  | Genworth Financial  | \$768  | 3     | Penn Mutual  | \$774  |
| 4  | Integrity Life Insurance  | \$748  | 4     | United of Omaha  | \$774  |
| 5  | Jackson National Life   | \$743  | 5     | Allianz Life Ins Co of N.A.  | \$769  |
| 6  | Lincoln Benefit Life Company  | \$719  | 6     | American National Ins Co   | \$769  |
| 7  | MetLife Investors   | \$787  | 7     | Genworth Financial   | \$768  |
| 8  | Midland National  | \$722  | 8     | Integrity Life Insurance   | \$748  |
| 9  | New York Life   | \$733  | 9     | Jackson National Life  | \$743  |
| 10 | North American  | \$730  | 10    | New York Life  | \$733  |
| 11 | Penn Mutual   | \$774  | 11    | North American   | \$730  |
| 12 | Presidential Life Ins Co  | \$790  | 12    | Midland National   | \$722  |
| 13 | United of Omaha   | \$774  | 13    | Lincoln Benefit Life Company   | \$719  |
|    | Average   | \$756  |       | Average  | \$756  |

|    | SPIA Age 75 - FEMALE<br>Single Life with 10 Years Certain<br>Monthly per \$100,000 premium<br>Sorted Alphabetically |        |    | SPIA Age 75 - FEMALE<br>Single Life with 10 Years Certa<br>Monthly per \$100,000 premiun<br>Sorted by Payout |        |
|----|---|--------|----|--|--------|
|    | Company/Program   | Payout |    | Company/Program  | Payout |
| 1  | Allianz Life Ins Co of N.A.   | \$700  | 1  | Presidential Life Ins Co   | \$719  |
| 2  | American National Ins Co  | \$708  | 2  | Genworth Financial   | \$717  |
| 3  | Genworth Financial  | \$717  | 3  | MetLife Investors  | \$716  |
| 4  | Integrity Life Insurance  | \$706  | 4  | Penn Mutual  | \$715  |
| 5  | Jackson National Life   | \$685  | 5  | American National Ins Co   | \$708  |
| 6  | Lincoln Benefit Life Company  | \$668  | 6  | Integrity Life Insurance   | \$706  |
| 7  | MetLife Investors   | \$716  | 7  | United of Omaha  | \$704  |
| 8  | Midland National  | \$663  | 8  | Allianz Life Ins Co of N.A.  | \$700  |
| 9  | New York Life   | \$686  | 9  | New York Life  | \$686  |
| 10 | North American  | \$670  | 10 | Jackson National Life  | \$685  |
| 11 | Penn Mutual   | \$715  | 11 | North American   | \$670  |
| 12 | Presidential Life Ins Co  | \$719  | 12 | Lincoln Benefit Life Company   | \$668  |
| 13 | United of Omaha   | \$704  | 13 | Midland National   | \$663  |
|    | Average   | \$697  |    | Average  | \$697  |