



## **Annuity Shopper Brokerage Service**

28 Harrison Ave, D-209  
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*From the desk of Hersh Stern*

### **Medically Underwritten Annuities** **(Rated Age Annuities)**

A person with a serious medical condition may qualify for an annuity which pays them greater than normal income. This occurs when an insurance company determines that the person's actuarial age is older than their chronological age. The level of income calculated based on a so-called "rated age" is usually greater because the insurance company expects the duration of the income stream to be shorter, i.e., the company expects to make fewer payments.

What constitutes a "Serious Medical Condition"?

The following are examples of "ratable" conditions. This is not intended to be an exhaustive list. There are other conditions which may qualify for "rated age" underwriting. To discuss your specific situation with us call 866-866-1999. We would be glad to review this with you.

Alzheimer's	Heart Attack, Angina, Disease	Muscular Dystrophy
Alcoholism	High Blood Pressure	Obesity with complications
ALS (Lou Gehrig's Disease)	Hodgkin's Disease	Organ Transplant
Angioplasty or Heart Surgery	Injury Due to Falls or Imbalance	Organic Brain Syndrome
Cancer (except for basal cell)	Leukemia	Paraplegia or Quadriplegia
Chronic Hepatitis/Hepatitis C	Liver Disease	Parkinson's Disease
Congestive Heart Failure (CHF)	Lymphoma	Renal Failure
Cirrhosis of the Liver	Melanoma or Metastatic Cancer	Stroke
Diabetes with complications	Mental Illness	Transient Ischemic Attack
Emphysema/COPD	Multiple Sclerosis (MS)	Vascular Disease

How do I apply for a "Rated Age" determination?

It is a lot simpler to apply for a rated age determination than to apply for a life insurance policy. You do not have to meet with a para-med or undergo any special physical examinations. Just send us copies of your most recent doctor and hospital records (written within the past five years) including pathology reports, labwork, and hospital admissions and discharge reports. Our insurance companies will review your records and report their findings to us within a few days.

**To obtain a medically underwritten annuity quotation send your medical records and a signed Authorization to Disclose Information (see attached) to any of these addresses:**

**Mail to: H. Stern, WebAnnuities using address in masthead.**

**E-mail to: [HS @ WEBANNUITIES . NET](mailto:HS@WEBANNUITIES.NET) (dot net)**

**Fax to: 866-866-2232**



Use this letter to request medical information from your doctor. Snip off these instructions and add your name and address in the letterhead section.

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Dr. \_\_\_\_\_

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Dear Dr. \_\_\_\_\_

I am considering the purchase of a medically-underwritten annuity to supplement my income. This type of annuity may offer me a higher level of income (or are offered at a reduced cost) if I can demonstrate to the insurance company that I have a medical condition which reduces my life expectancy. To that end, I am requesting that you please send a copy of my records covering the past five years to the address(es) listed below. The insurance companies are particularly interested in the following information:

1. Reports reflecting significant conditions preceding the primary condition
2. Reports of medical examinations at the time of diagnosis
3. Reports of significant hospitalizations, surgeries or rehabilitation
4. Hospital discharge summaries

Signature \_\_\_\_\_

Date \_\_\_\_\_

Witness \_\_\_\_\_

Send a copy of my records to (check all which apply):

My home address:

Hersh Stern, General Agent, WebAnnuities  
28 Harrison Ave., Bldg. D #209, Englishtown, NJ 07726 (tel: 866-866-1999)